

CHRISTOPHER J. PLEATSIKAS
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PROFESSIONAL EXPERIENCE

Christopher Pleatsikas is a Principal at LECG. He also has been a principal at Putnam, Hayes & Bartlett, Inc. Dr. Pleatsikas has served as a manager of the Economic Analysis Unit, Management Advisory Services, at Price Waterhouse and was a managing associate at Urban Systems Research and Engineering, Inc. He has taught econometrics and quantitative methods at the University of Pennsylvania and the University of Maryland. Dr. Pleatsikas has been engaged in substantial academic research in and has written extensively on antitrust and competition issues. His recent papers include analyses of the interface between antitrust and regulatory policy, evaluation of the implications of standards for determining whether prices are predatory, assessments of the competitive implications of contractual provisions and arrangements and analyses of merger policies and regulations.

His major project experience includes: *antitrust/competition analysis* (mergers and acquisitions, market definition, assessments of market power, evaluation of contractual and other business practices, monopolization and attempted monopolization, monopoly leveraging, price fixing and price discrimination, predatory pricing, and evaluation of competition and efficiency impacts of business practices and public policy); *intellectual property* (patent/copyright/trademark infringement; valuation; patent fraud/misuse; pooling); *damages* (causation, lost sales or profits, reasonable royalty, unjust enrichment, punitive damages; breach of contract, fraud, intellectual property, class action certification and damages, antitrust and “unfair competition”); *regulation* (development of deregulation/re-regulation regimes; prudence inquiries, facility siting and planning, reasonableness of rates and ratebase, and demand forecasting).

Dr. Pleatsikas has been engaged in assignments covering a wide range of industries, although he has particular expertise in the high technology (computers, computer components, software, microprocessors and other semiconductors, semiconductor manufacturing equipment, medical technology, advanced electronic and electrical components, digital signal processing equipment and telecommunications equipment, pharmaceuticals and other specialty chemicals and biotechnology) and energy (oil, gas and coal extraction and processing, electricity and natural gas transmission, distribution and retailing, electricity generation, solar and geothermal energy generation) industries. In addition, he has extensive experience in a variety of other industries, including metals and metals processing, financial services and insurance, building materials, transportation, telecommunications services, food products, furniture and other household products, defense equipment, aircraft and air travel, and a variety of other consumer and

intermediate goods and services. He has also been co-director of an economic forecasting service.

Dr. Pleatsikas has testified and/or submitted testimony to courts and administrative bodies in the United States, Australia, New Zealand and the Republic of Singapore.

Dr. Pleatsikas has Ph.D. and M.A. degrees in Regional Economic Analysis from the University of Pennsylvania, an M.S. in Natural Resources from the University of Vermont and a B.A. from the University of Pennsylvania.

EDUCATION

Ph.D., UNIVERSITY OF PENNSYLVANIA, Economics, (Regional Economic Analysis).

M.S., UNIVERSITY OF VERMONT, Natural Resources.

B.A., UNIVERSITY OF PENNSYLVANIA.

TESTIMONY, EXPERT REPORTS AND AFFIDAVITS

Dr. Pleatsikas has testified on numerous occasions in a variety of venues, including:

- United States Federal Court
- United States State Courts (e.g., California, Louisiana)
- State Administrative Agencies (e.g., Public Utilities Commissions)
- United States Federal Administrative Agencies (e.g., International Trade Commission)
- Federal Court of Australia
- High Court of New Zealand
- High Court of the Republic of Singapore

Dr. Pleatsikas has also provided expert reports to foreign administrative agencies and has testified in private arbitrations. In addition, he has been retained as an expert on numerous occasions in other matters that were settled prior to trial or the provision of written or oral testimony. A list of his testimony is available on request.

PUBLICATIONS AND PRESENTATIONS

Michael Akemann and Chris Pleatsikas, "The Telecommunications Act of 1996 and the U.S. Antitrust Laws," Trade Practices Law Journal, 2003 (forthcoming).

Chris Pleatsikas, "Predatory Pricing After Boral," 2003 Australian Competition Law Conference, May 17, 2003.

Chris Pleatsikas, "An Economic Interpretation of Recent American and Australian Judicial Decisions on Predatory Pricing," Trade Practices Law Journal, 2003.

Christopher J. Pleatsikas Page 3 3 Philip McLeod and Chris Pleatsikas, "The California Electricity Crisis and Antitrust Analysis," Trade Practices Law Journal, 2002.

Chris Pleatsikas and David Teece, "Economic Fallacies Encountered in the Law and Economics of Antitrust: Illustrations from Australia and New Zealand," *Trade Practices Law Journal*, 2001.

Stephen King and Chris Pleatsikas, "Exploitation of Market Power," *Economics in Trade Practices Workshop*, Federal Court of Australia, April 7-8, 2001.

Chris Pleatsikas and David Teece, "Assessing the Competitive Effects of Vertical Long-Term Contracts," *The Australian Business Law Review*, 2001.

Ed Sherry and Chris Pleatsikas, "The Napster Controversy: Intellectual Property Meets Competition Policy," *Trade Practices Law Journal*, 2001.

Chris Pleatsikas and David Teece, "The Analysis of Market Definition and Market Power in the Context of Rapid Innovation," *International Journal of Industrial Organization*, 2001.

Chris Pleatsikas and David Teece, "The Competitive Assessment of Vertical Long-Term Contracts," presented at the *Trade Practices Workshop*, Business Law Section, Law Council of Australia, Queensland, 12 August 2000.

Chris Pleatsikas, "Issues for Defining Relevant Markets for Competition Analysis in the Oil and Gas Industry," presented to the *New Zealand Petroleum Conference 2000*, Christchurch, New Zealand, March 22, 2000.

Chris Pleatsikas and David Teece, "New Indicia for Antitrust Analysis in Markets Experiencing Rapid Innovation," in J. Ellig (ed.), *Dynamic Competition and Public Policy: Technology, Innovation, and Antitrust Issues*, Cambridge University Press, 2000.

David Teece and Chris Pleatsikas, "New Indicia for Competition Analysis in High Technology Industries," presented at the *Dynamic Competition and Public Policy Conference* (sponsored by the Mercatus Center and the James Buchanan Center at George Mason University), Washington, DC, December 16-17, 1998.

Mary Coleman, Chris Pleatsikas, and David Teece, "The Approach to Merger Analysis by Federal Antitrust Agencies in the United States, Australia, and New Zealand: An Economic View," *Trade Practices Law Journal*, September, 1998.

Chris Pleatsikas and David Teece, "The Competitive Implications of Mandatory Vertical Disintegration in Network Industries: Theory and Evidence," keynote address at the *Ninth Annual Workshop of the Competition Law & Policy Institute of New Zealand*, August, 1998.

Christopher J. Pleatsikas Page 4 4 Chris Pleatsikas and Bruce Turner, "Electric Competition in New Zealand: Putting Last Things First," Public Utilities Fortnightly, June 15, 1996.

Mary Barcella and Christopher J. Pleatsikas, "Customer By-Pass in the Natural Gas and Telecommunications Industries: A Comparative Analysis," pp.104-108, Papers and Proceedings of the 8th Annual North American Conference of the International Association of Energy Economists on the Changing World Energy Economy, Nov. 19-21, 1986, MIT, edited by David O. Wood, May 1987.

C. Pleatsikas, Regional and Temporal Variation in Production Cost Relationships for Manufacturing Industries, Univ. of Michigan (Ph.D. Dissertation at the University of Pennsylvania), 1983.

C. Pleatsikas, E. Hudson and R. Goettle, Solar Energy and the U.S. Economy, Westview Press, 1982.

C. Pleatsikas, et al. "Economic Impacts of the Domestic International Sales Corporation (DISC) Tax Provisions," prepared for the American Business Conference and the Business Roundtable, 1982.

C. Pleatsikas and W. Moss, "Federal Tax Credits, Profitability and Market Diffusion of New Thermal Technologies for Industry, " presented to the American Society of Mechanical Engineers Annual Conference, Albuquerque, New Mexico, 1982.

C. Pleatsikas, C. Demeter, "Comparing Lifetime Costs of Meeting Sulfur Dioxide Emissions Standards with and without Flue Gas Desulfurization for Electric Power Plants," presented to the 43rd Annual American Power Conference, Chicago, 1981.

C. Pleatsikas, "An Analysis of the Macroeconomic Effects of Increased Market Penetration of Solar Energy Technologies," presented to the Second Miami Conference on Alternative Energy Sources, 1979.

C. Pleatsikas, "Regional Economic Impacts of Energy-Related Growth," presented to the American Association for the Advancement of Science, Symposium on Management of Energy-Related Growth, Houston, 1979.

C. Pleatsikas, Estimates of Employment Impacts of Product Charges on Product Packaging and Paper-Paperboard Intermediate Product Sectors, paper No.5 of the papers in support of the Resource Conservation Committee, 1978.

C. Pleatsikas, et al., A Study of Measures of Substantial Attachment to the Labor Force, published by the Employment and Training Administration, U.S. Department of Labor, 1978.

BellSouth Telecommunications
Alabama Public Service Commission
Docket No. 29054 Phase II
Pleatsikas Exhibit No. CJP-1